



**DIRECTOR OF DEVELOPMENT
BRANDYWINE CONSERVANCY & MUSEUM OF ART
CHADDS FORD, PA
<https://www.brandywine.org/>**

Founded in 1967, the organization is unique in the United States for bringing together two distinct programs: land conservation and a museum of American art. Through the efforts of these two programs the Brandywine protects both the natural resources of the Brandywine Valley in Pennsylvania and Delaware as well as the remarkable artistic legacy of the area, most notably three generations of the Wyeth family. The organization has an annual operating budget of \$11 million. There are 75 full-time and 80 part-time employees. The Board of Trustees currently numbers 25 trustees with 8 honorary trustees.

The Director of Development will build a sustainable culture of philanthropy at Brandywine and be responsible for conceptualizing, organizing, and implementing a comprehensive and strategic fundraising program in support of the organization's mission and vision for the future. This position will implement a multi-year expansion of fundraising efforts along with leading day-to-day fundraising activities and communications. Reporting to and partnering with the Executive Director/CEO, Program Directors (Director of the Brandywine Conservancy, and Director of the Brandywine River Museum of Art), the successful candidate will be deeply involved in the identification, cultivation and stewardship of individual, corporate and foundation prospects.

Qualified candidates will possess a minimum of 10 years of development experience at a senior leadership level with increasing responsibility in the multi-disciplinary arts, education, or non-profit sector. Direct and extensive experience in collaborating with not-for-profit staff and board members is essential, as is a track record of major gifts from individual, corporate and foundation prospects. Experience working on capital campaigns strongly preferred. Experience securing public funds for capital projects preferred. The successful candidate will have a commitment to the Brandywine's mission and genuine passion for the arts and land conservation and a desire to gain a working understanding of the organization's history, culture, and philanthropic networks, as well as trends in regional and national philanthropy and their implications for fundraising at Brandywine. Bachelor's degree required. Must be willing and able to work some nights and weekends and travel when necessary.

For a complete position description, listing of qualifications and additional information on Brandywine Conservancy & Museum of Art visit our website at www.lambertassoc.com.

Qualified candidates may send resume to:

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